

**1. American Association of Blacks in Energy:** Please consider networking with Black executives at their next summit, January 31 – February 1. You will be meeting people who represent America's utility industry. [Procurement opportunities can be countless.](#)

**2. Big Opportunity in Baltimore County:** Baltimore County is seeking attorneys experienced in the field of municipal finance to submit proposals to Baltimore County, Maryland outlining in detail their ability to serve as bond, disclosure, and tax counsel to the County. Those seeking a copy of the RFP should contact Ryan Downey at [rdowney@nationalbcc.org](mailto:rdowney@nationalbcc.org). The deadline is February 11, 3PM ET.

**3. Assessing the Nation of Surinam:** Charles DeBow, Vice President of Special Projects, is currently touring the nation as the guest of the government. Anyone needing specific information on the opportunities that exist there (mining, fishing, oil, gas, etc.) should contact Chuck immediately at [cdebow@nationalbcc.org](mailto:cdebow@nationalbcc.org).

**4. Monthly Webinars:** The NBCC will begin an ongoing Webinar series featuring technical support sponsored by our partners and members. The first one will begin in March, 2013, and the topic will be **Managing Your Cash Flow**. Please stay tuned for further details.

**5. New and Valuable Partnership:** We look forward to working with **Legal Shield** which is rolling out a

**Small Business Product**

. We are currently working on a structured format and will present it to you shortly. The intent: Affordable legal services with well qualified law firms – we all need that!

**6. The Exporting of Natural Gas:** There is a new alliance in this city which is trying to stop the exporting of Liquid Natural Gas (LNG). We do not support this movement at all. It is an attempt to artificially deflate the price of LNG which they use in their manufacturing activities. Natural gas is going for \$3.00 a unit in this nation. In places such as Japan the price exceeds \$12. That sounds like a fantastic profit opportunity for US firms and we strongly support exporting. Let there be Free Enterprise forever!

